

PT. Belajar Lebih Peka



We are a modular group of creatives that focuses our work in developing digital marketing & internal communication specialized for startups and big brands as well with data driven approach, measurable creative solution.

List of clients

Lead-Gen Case Study

Marketing Formulas

ATL Case Study

Services

Branding Case Study

Contact us

Social Media Case Study

Employer Branding Case Study

Event Strategy Case Study

Web Revamp Case study

Content Hotlinks



Our Clients







sampingan

















PAYSEND

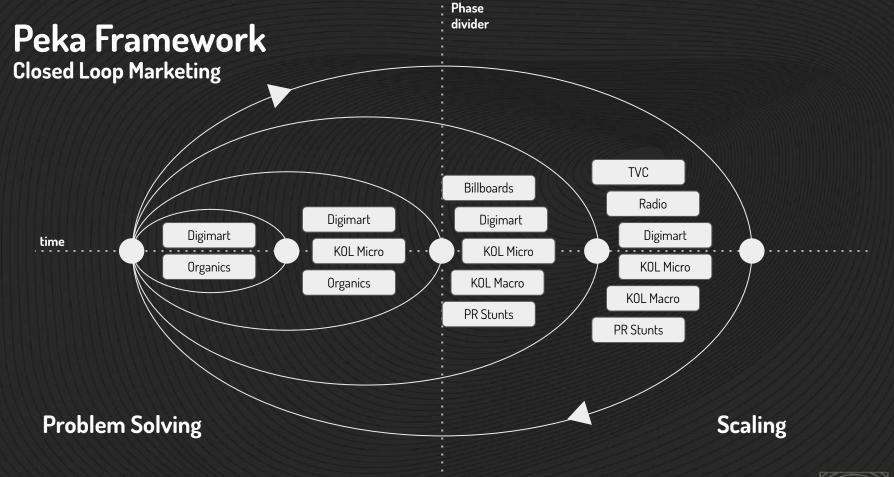






Our Formula





User Stages

Awareness

Activities

TVC

Digital Ads

KOL

Soc-Med Management

SE0

Primary Metrics

Reach, Impression, Engagement, SERP

Cost Metrics

CPM

Leads Generation

Digital Ads

KOL

SEM

Soc-Med Ads

Clicks, Pageviews, User Registration, Pageview to registration CR.

Cost per LPV

CPC

Leads Conversion

Telesales

WA Blast

Direct E-mail

Users Response Rate, Paid Users, Open Rate

CAC



Goal / OKR

Build Dashboard / Trackers



Launch Activities & Experiment

Iteration



Listening Phase

Research

Creative Development

Production Development

Post-Airing Measurement

Here we take on the brief and identifying the challenges that our business partner have. Then we confirm the problem and match it with the target audience that we are about to communicate with, + adapting to the latest trend and hype to find the best approach and strategy for the business.

Combined with your data and our findings, we develop the creative approach and concept to answer the business challenge

Then work
together hand in
hand with the
production team to
produce the most
effective and
efficient
communication for
the masses

Finally we measure the impact/cost ratio for us and our business partner to learn and make even better communication in the next project.



Peka

Leads Generation Through Growth Marketing

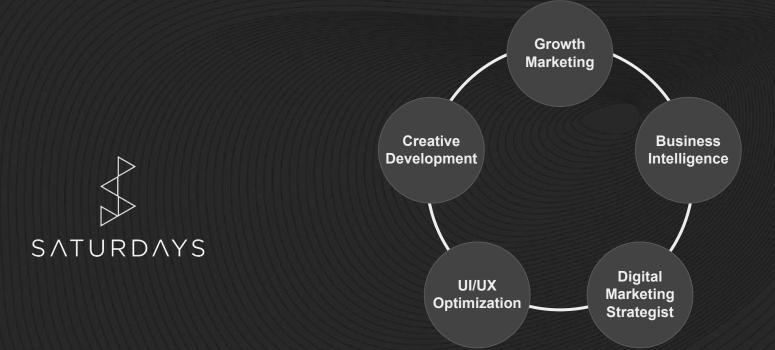


Background

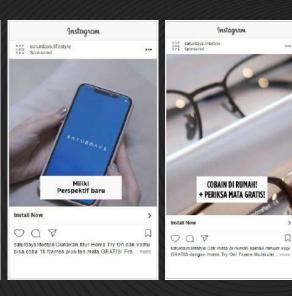
Saturdays is a fashion startup that wants to raise the performance of it online sales through digital marketing.

Therefore the solution should not only come through creative and brand advertising, but also a holistic growth marketing strategy.









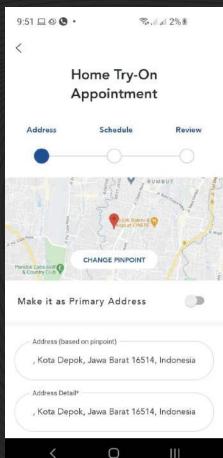
Impactful Simple Solutions

With the right retargeting approach, UI&UX revamp, MOFU campaign. We increase its digital sales and Home Try-On trial to 2x with lower CPO less than 3 months.

Impactful creatives also press CPI from 15k to 5k







Improving Home Try-On checkout flow in the app

- Reducing touch points needed for conversions
- Removed selection option
- Removed HTO cart

Impact:

- 7x increase in conversion rate from install to checkout
- 30% increase in monthly HTO requests



Ш



Background

Similar performance also goes to Cakap. A language learning platform that we optimize its CPI from 32k to 8k. Also we bring up to 20% purchase increase, especially on unpopular products.













Solutions

The experiments in Cakap, proves that assets with less branding and focused more on what works in the audience performs better and drive the best result among all the tested creative. It even surpass the creative assets with popular persona.

With this approach we successfully:

- Reduce install costs by 60%
- 20% Increase weekly purchase, even in install campaign
- Reduce overall marketing budget by not always hiring popular personas.





















Our Commercial Case Study



Brief

This product demands to be noticed to revive the brand awareness among youth, sadly this year was the year of Samyang, its direct competitor.

So how did we break the clutter?



Peka



Focus

Our focus was not to create a "viral" video, but to produce a *insightful* communication with the right dose of *popular culture*, *hype-riding*, and *efficient production cost* with measurable impact that boosts not only the *salience* but also the *sales* of the product.

Peka

Result



Solusi Penawar Pedesnya Hidup by Pop Mie Pedes Dower

8,541,795 views ib 1.1K 🔰 131 🥕

8mio

Highest organic engagement

Reaction chain

Record Breaking Sales

Organic views with only 300k views boosted.

1k+ likes, active comment page with positive reaction.

People trying the product and sharing it via social media.

Sales generated so damn well it bottlenecks the pipelining.



and here are some of ads that we have made



Indomie Ramadhan



Nu Green Tea Web Series



Pop Mie Digital Video



Telkomsel Brand TVC



Warung Pintar Video



Dancow TVC



Milo TVC



Philips TVC

Peka

Branding Case Study





Background

Sampingan is facing difficulty in expanding its business as the workforce provider since its name is easily correlated with part timers, the objective is to explain and sums up the range of expertise from Sampingan in providing tech-enabled, end-to-end digital staffing and work platforms effectively on the first read. The transition to a more general work-related word better caters to Sampingan's business expansion and development.



Solution

After a 2 months of research, brand workshops, interview and data gathering, we come up with a name that best represents what Sampingan truly provides. Staffinc.





Solution

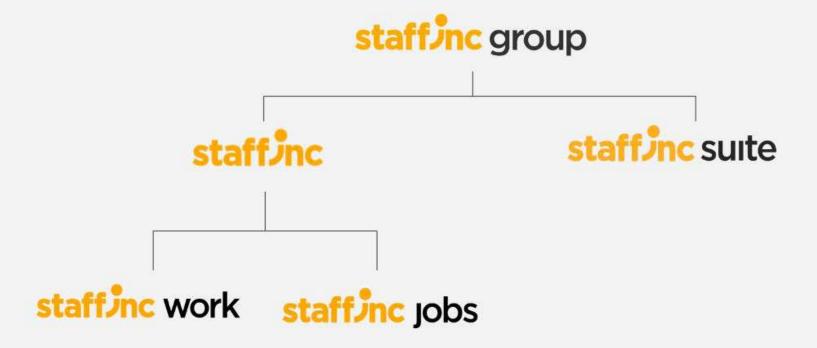
The branding approach As we try to find a new name that better represents the variety of our business offerings, we try to maintain a sense of familiarity with our former brand of Sampingan for a smoother transition. The approach is more evolutionary rather than completely changing the identity. So we are going for a more subtle approach instead of a drastic one by maintaining certain elements. We retain Sampingan's "I" icon in its logo, naming, and brand color.

Thought Staffinc sounds more professional, it is expected to consolidates Sampingan growth and expansion while still carrying the agile and open spirit and culture of the former company.





Organization Overview



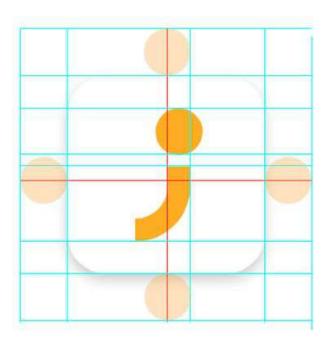




Peka

2.3 Logogram





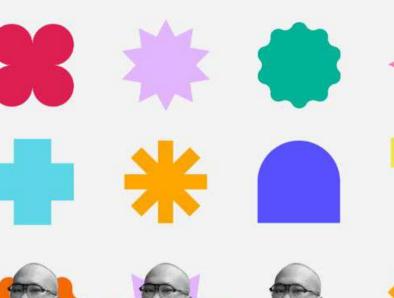
For logogram, use the letter "C" as the guideline for logo safety margin upon application on any materials.



2.13 Supergraphic & Elements

A few notes to keep our visuals nice and neat

- Always use geometric based line.
- · Vary outline and plain forms
- · Use our brand color palettes.







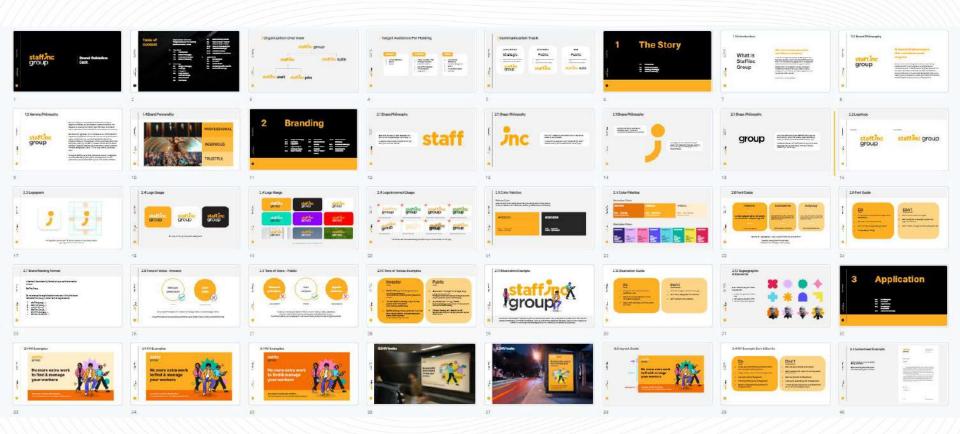












Organics Channel Case Study





frisianflag.careers







184 posts

36.9k followers

4 following

Frisian Flag Indonesia Careers

Together, we are learning Grow Strong and Give More frisianflagcareers.contactin.bio

Followed by marsadhiya, agustinus.damar, fnh farida +5 more









IG TV

OAT

Career

@ POSTS













+24.000 +300%

Organic active followers CV Application Qualified applicants





We revamp the design language on all digital platform to rejuvenate the brand image.

Some of the content are also made with motion graphics, as video is a more powerful format to gain engagement.





0





frisianflag.careers · Follow



frisianflag.careers Kalo ini udah tahun ke-sekian mu di departemen vano sama atau di posisi yang menurutmu ini-ini aja sehingga kamu merasa stuck, mungkin kamu salah, karena kamu sedang berada dalam inersia.

Atau malah, kamu sering jadi tempat curhat temen-temen yang merasa dirinya stuck, padahal menurutmu enggak? Coba langsung share post ini sebagai dukungan kamu agar dia bisa #GrowStrongGiveMore.

Jangan lupa cek juga artikel lengkapnya di Linked in dengan klik link di bio ya!













5 DAYS AGO

Add a comment...

We made it by providing honest insightful infomercial, that is sharable, saveable and actually making impact on both internally & externally.



PT Frisian Flag Indonesia

609,817 followers

Bukan lomba lari, perjalanan karir sebenarnya lebih mirip proses naik gunung. Dalam lomba lari, kita memulainya sejajar di garis start yang sama. Tujuannya adalah untuk mencapai garis finish lebih dulu dari yang lain. Semaki ...see more

See translation



On top of that we also elevate the employer's branding through insightful content and events that we held.





☼ 284 - 10 comments





















PAYSEND





Aku Tiap Habis Gajian



Ekspektasi Foya-foya



Realita Bayar Tagihan









Bayar angsuran

QRIS

Paylater

AstraPoints









AstraPay





















Lvarung PINTAR Not only the bread and butter content, we also made a series of special instagram video for them



Company Culture Case Study



Problem

Warung Pintar is a tech start-up that optimizes "warung" by upgrading its facility, goods distribution and entire technological ecosystem. But most of their office employee haven't realize how much impact that they made to the society. Especially the warung owner.



Insight

We found that the employees that are directly know the warung owners work more motivatedly. Because they can directly see the impact that they have made.



Solution

So in 17 August 2019 we revamp the whole company culture started with a campaign that link the employee to the warung owners.

Teman 17an (Satu Tuju-an)

#BERANITUMBUHBARENG



Teman 17an

Ajang pencarian teman berjuang untuk bekerja bersama melewati serangkaian perlombaan Tujuh Belasan untuk mencapai Satu Tujuan.



Revamping Hiring System

Started as an annual event, our clients decide to apply the idea to revamp the hiring system. Now every Anak Warung is paired with a warung owner to track their own impact in real world.

We even design the orientation guideline for Warung Pintar.



EUKU PINTAR Luarung PINTAR Sedia

Menu Otamar

Kenalan Warung Pintar Budaya Kerja WarPin Kenalan AnWar Produk-produk Warung Pintar









Kutipan Inspiratif

Kamus AnWar

Soal William Warung Pintar



02_ Budaya Kerja

"Kerja pakai hati dan decide pakai kepala. Kita bisa maksimalkan kerja otak tanpa harus melupakan empati"

Bukan Didi Kempot







kamu bekeria... saatnya mengenal dan menyayangi rekan-rekan kerja kamu. Namun, hati-hati dalam menyayangi rekan kerja...







CO Stoppelan Anviller AnWar Gen 1







warungpintar.co · Following

Nah ini kita kasih kilas balik sedikit ke bulan Agustus kemaren. Masih pada inget gak gimana serunya lomba bareng temen yang punya satu tujuan sama kalian? Simak deh videonya!

24W



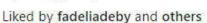
maskur337 Kpn warpin ke Surabaya?











SEPTEMBER 5, 2019

Add a comment...

Pos

Event Strategy Case Study

Lourne PINTAR

Expansi ke Banyuwangi!



Problem

How can we help acquisition team to curate Warung Owner Leads quality and reduce Warung Owner Turnover

Solution

We revamp the event concept to be a big gamification of leads curation.

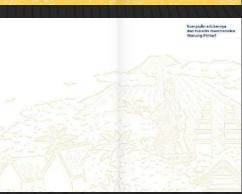
FESTIVAL JURAGAN PINTAR BANYUWANGI

Kumpulin stickernys

Jadi Zuragan Pintari







Peraturan Bermain

Kulakan Murah

Yang katang yang murahi Larreus gelangmu ke harang-berang yang di Beghavar karden bias bisa dapat yang mandi. Kala masadi to 2 lengtoron levering dolor 1 stacker rangon correct bridging warms fain yar Lidah misha) ga dapet saa-aga lagu

Males Jergen d'Selfiers, test d'hunc afet Dahai bala serrangatmu Lennan piccelan man dia manara kempalakan kabincaran dan oras bande familya: recefon 2 dan kamulinas das at melannya. Hah yang kuning dan balil jangan dijatohin, kuma itu yang balai jadi medal karsu Jusk Jungan.

Seberapa Pintar Lo?

Ciri-Ciri

Canggilli

Congan lups part product digeral buyo tehan liketh, pulsa, dili Dan pertungan ti anaskal non-tunal sapara ovo dan Gorap Koleborasi Aja kilomunitas lolai seperti komunitas opak, an ak mengkreng, kim futasi deperahmu dan dalen at ara yang seru beneng mereka

Relangues unlik beld birrang? Reys larg bier belt labilis benyekt servalus manusis can carreit taca caransa unicul maraya makin bacar tocomisation unrule status strokerings.

Warung Rapih

uragannya anik, wanungnya rapifi, pelanggannya nyamani Tunjulin kemampuan mungarati hin yang berantakan. Seksalitan public mer Pin delem wekts kosang dari Z merat dan kemultina. depart with larry a.

Scott Connt

rangan falan palanggan kamununggularna benguna nama 30 borsing yang dibabut sama An War, ing pringet don kamu punya welco 20 delle unun nge-scan barang-berangitu. Keleu kemu his a repaint on Millioning Larrie habit digest attabarrys.

Paurword WIFI Bernntal

ranger campat typo password white econopinal adon great minimal I orang dan makaimal 5 orang. I prong baco pasawerphys party frames batch parameterid. Hallan MCPTrya attempts browne does indo-

Warung Pintar Jual Apa7

Hau warungmu baca dan diinget? Jusi barang yang unik-unik. Ferry ourse 3 clert units mecalish belon berang-berang unit. rucahin 2 taton barang uniti dan kamu dapat eschernya sangan sample execution bolion forcing biocay a regick skips different.

Download Juregen App

Juragan Pintar

Manfaatkan Warung Pintar

Distribution Wassing Street Distribution (WSD) shan members variangers reads street, Sir Wife yard ngurus sook barang degangan dan mengingathamu, kama sanggal kontinesal dan banasa baras.

Kreatif

Warung on military, broadean sideren mangit n blar meinn un & tlan manarik.

Term backermany, mine full list of Aris the memoria had commengened Korjain spiritula.





FESTIVAL JURAGAN PINTAR BANYUWANGI

Sign board Games





Learning PINTAR

Warung PINTAR

- Warung PINTAR

FESTIVAL JURAGAN PINTAR BANYUWANGI

















Festival 20 Juragan 19

#CeritaJuraganPinta

"Setelah bergabung menjadi Juragan Warung Pintar saya jadi bisa menjalankan usaha dengan modal minim dan mendapatkan pelatihan yang sangat berguna."





Warung PINTAR

Festival 20 Juragan 19



"Saya sudah punya mobil sendiri berkat Warung Pintar, mimpi berikutnya punya rumah sendiri."

Junaidi







Pinta

Ø

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S E

Prit



Web Revamp and Optimization

sampingan

Workforce, managed services, management software, all in one place.

850.000 pre-vetted blue collar workers | 150+ companies | 600+ projects | sampingan.co.id



Business objective

Sampingan is a one stop business solution that offers workforce, managed services, and SAAS offerings. Sampingan sources and screens their workers for their clients through the app.

Demand side : B2B, client acquisitions

Supply side : B2C, agents download the app

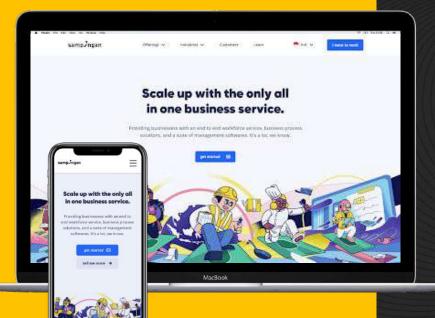
As Sampingan has already achieved 1 million downloads organically for the app, The objective is to increase the demand side, by increasing client acquisitions, as defined by:

Increase in monthly marketing qualified leads by 4x.

Strategy

- Website 2.0.
 - Highlight Sampingan's moat
 - Offer use cases and industry applications
 - Breakdown services for the worker funnel
- Content marketing and whitepaper
 - Provide whitepapers on digital ads based on Ideal customer profiles of business verticals.
- Nurture campaigns for existing leads
 - Send 2x E-mail campaigns per business vertical (6 e-mails total), per week

Website 2.0



Changes made

- Made clear distinction of product and service offerings through new UX structure accessible from the main navbar.
- industry applications and study cases available from the main navbar, recommending the best service for that industry.
- Made Sampingan's moat as an end to end outsourcing provider more prominent through breaking down the worker funnel (sourcing > screening > onboarding > working > retaining)
- Custom art direction for brand distinction, implemented across all channels

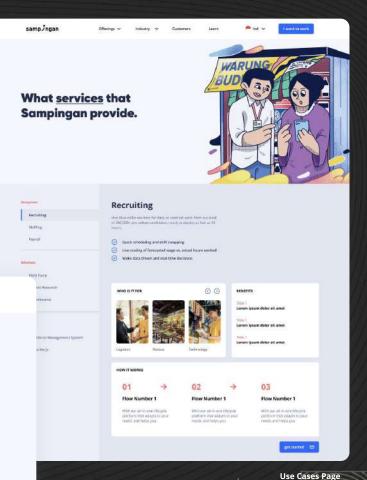
Results

- Increase in monthly organic marketing qualified leads by 5x
- Increase in downloads of content, business decks, and learning materials (which then will lead to a higher leads score)

Launched on January 12th 2021, apart of their series A funding announcement.

Website features

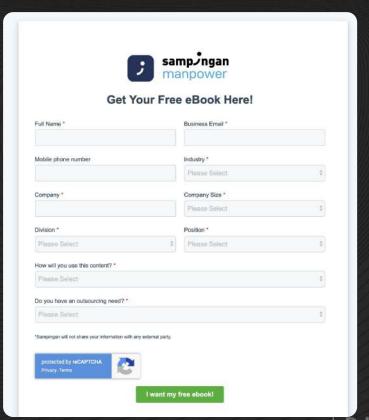
Offering dropdown samp ingan Bahasa Indonesia 🐱 I want to work Industry v Manpower Recruiting Solutions Staffing Systems cale up 300,000 pre-vetted blue-collar daily and contract workers in 80 cities. All-in human resource services Get in Touch 😂 samp ingan Offerings v Customers Bahasa Indonesia V I want to work By Industry LOGISTICS Hotels, Restaurants and Cales. AGENCY Industries Provide your customers world class dropdown Access 300,000 pre-verted All-in human resource services Get in Touch



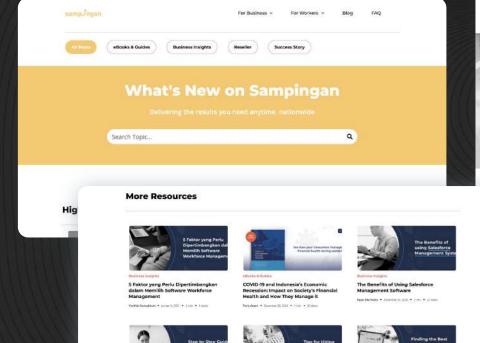
Properties of PT Belon

Leads gen through content marketing





Accessible from ads and organic



the Right Staff Solution

Tips for Hiring the Right Staffing Solution

National Association Committee Association

is like Finding the Best Life Partner

Finding the Best Workforce Management

is like Finding the Best Life Partner

Spee Dec Pales . Louis vine \$1,200 . \$700 . 1700

5 Faktor yang Perlu Dipertimbangkan dalam Memilih Software Workforce Management



Yosifebi Ramadhani 64 tan 2021 • 2 min read



5 Faktor yang Perlu Dipertimbangkan dalam **Memilih Software Workforce Management**

LIKE ல்

Software Workforce Management merupakan solusi yang dapat digunakan untuk bisnis Anda guna mempermusah mengelisia tenaga kerja. Kamun datam memilih software workforce management, ada beberapa faktor yang perlu dipertimbangkan agar penggunaannya dapat mengoptimalkan operasi bisnis Ande.



Apa itu Software Workforce Management?



Otions

Softwore Workforce Monagement adalah perangkat lunak yang digunakan perusahaan untuk. memonitar dan meningkatkan efisiensi dan produktivitat karyawan secara keseluruhan. Manajemen menggunakan software workforce management untuk mengatur dan mengawasi operasi harian karyawan, jam keluar masuk karyawan, gaji, dan berbagai kebutuhan tenaga keria tainnya.



Saat ini, ada barwak pilihan software workforce management yang tersedia. Namun, belum tentu semue pilihan yang ditawarkan cocok dengan kebutuhan tenaga kerja perusahaan Anda Penting untuk memastikan batwa software workforce monogement yang akan Anda pilih dapat menjawah permasalahan yang bersangkut dangan pengelolaan tenega kerja, dan tidak hanya memberoskan



Berikut adalah beberapa faktor yang perlu Anda pertimbangkan dalam memilih Software Workforce Management.

1. Kebutuhan pengelolaan tenaga kerja perusahaan

Step by Step Guide on How to Hire

Temporary Workers

Step by Step Gui

Our Services

Disclaimer

Our North Star is efficiency. We will only offer you what is necessary for your current stage of business, problem, and budget. We won't push you to do anything unnecessary / expensive.

Peka

We provide end-to-end services to build the marketing and employer branding assets.



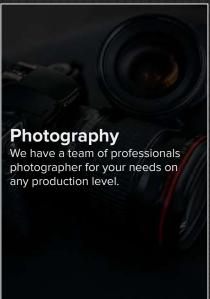






We provide end-to-end services to build the marketing and employer branding assets.









Mari bertumbuh dan belajar lebih Peka

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